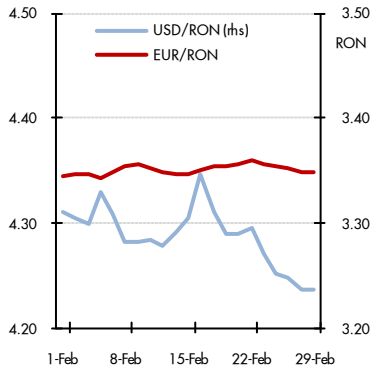


# ROMANIA

## Daily Market Outlook

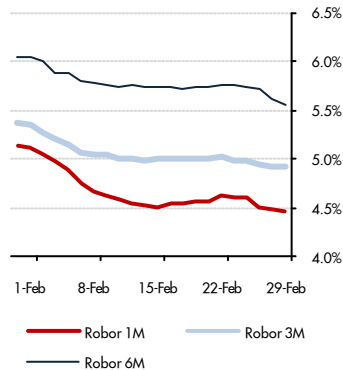
1 March 2012

### RON exchange rate



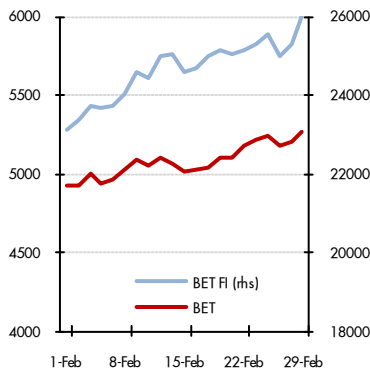
Source: Daily NBR's fixing

### RON money market rates



Source: Daily NBR's fixing

### Equity market



Source: Bucharest Stock Exchange

### Key economic data

Date	Indicator	Reference	Value
28-Feb-12	Economic Sentiment Index	Feb 2012	95.6
1-Mar-12	Official FX reserves	Feb 2012	
1-Mar-12	ILO unemployment rate	Jan 2012	

### Domestic News

- Central bank will accept USD denominated bonds sold by Romania on international markets as collateral in open-market and monetary policy operations starting March 1.
- Finance Ministry intends to borrow RON 5 bn in March, of which RON 2.3 bn in T-bills (maturity up to 1 year) and RON 2.7 bn in T-bonds (maturity between 2 and 9 years). The debt target is similar to one set for February. However, the Finance Ministry borrowed RON 8.3 bn in February, substantially above the initial target. The first auction this month is due for today when Finance Ministry wants to borrow RON 300 mn in a benchmark bond with a maturity slightly above 9-years.

### Foreign news

- Banks borrowed 530 billion euros at the European Central Bank's second offering of cheap three-year funds on Wednesday. A total of 800 banks borrowed money at the tender, with demand exceeding the 500 billion euros expected by traders polled by Reuters and well above the 489 billion allotted in the first such operation in late December. The move raises some hopes that more credit will flow to businesses and government borrowing costs will ease further.

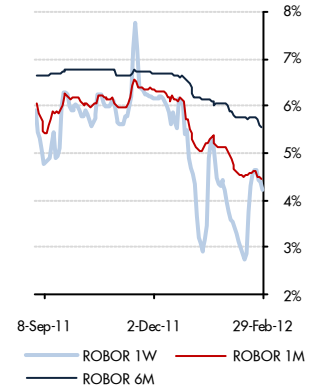
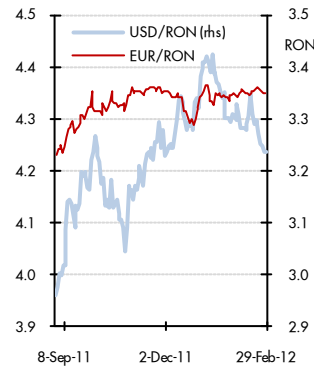
## Romanian financial markets\*

### RON fixing

		1 day (%)
EUR	4.3486	➔ 0.01
USD	3.2357	➔ -0.01
CHF	3.6080	
JPY (100)	4.0174	
GBP	5.1548	
CAD	3.2686	
AUD	3.5084	
SEK	0.4926	
DKK	0.5848	
NOK	0.5832	
HUF(100)	1.5030	

### Money market

	ROBID	ROBOR
O/N	3.60	4.10
1W	3.72	4.22
1M	3.96	4.46
3M	4.42	4.92
6M	4.81	5.56
9M	4.92	5.67
12M	5.01	5.76



\*NBR fixings as of 29 Feb 2012 (13.00 local time)

### FX trends

	Δ 1M	Δ 3M	Δ 6M	Δ 1Y	Δ YTD
EUR/RON	0.1	0.0	2.8	3.4	0.7
USD/RON	-2.3	-0.2	9.3	6.4	-3.1

change in %; negative values= RON appreciation

### Money market trends

	Δ 1M	Δ 3M	Δ 6M	Δ 1Y	Δ YTD
ROBOR 1M	-0.7	-1.9	-1.7	-1.8	-1.3
ROBOR 3M	-0.4	-1.5	-1.2	-1.4	-1.1
ROBOR 6M	-0.5	-1.2	-1.1	-1.1	-1.0

change in percentage points

## International financial markets

### FX market rates\*

		1 day (%)
EUR/USD	1.3331	↓ -1.01
GBP/USD	1.5918	➔ -0.04
USD/CHF	0.9043	↑ 1.04
USD/JPY	81.09	↑ 0.87

\* 9.00 a.m local time

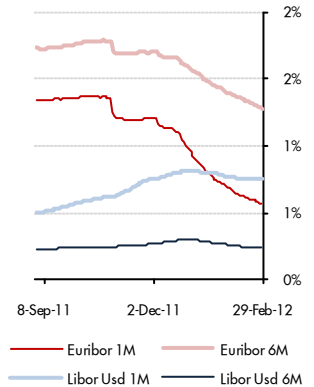
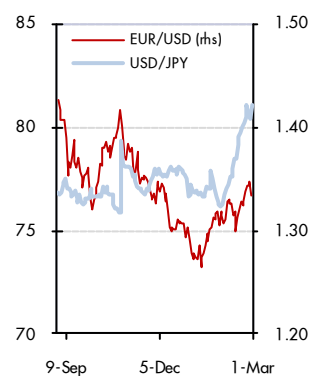
Libor fixing on 29 Feb 2012

Euribor fixing on 29 Feb 2012

IRS rates as of 29-Feb-12 16.00

### Euribor Libor USD

O/N	0.374	0.13900
1W	0.357	0.18870
1M	0.564	0.24350
3M	0.983	0.48425
6M	1.279	0.74875
9M	1.460	0.89490
12M	1.614	1.05980
IRS 2Y	1.120	0.558
IRS 5Y	1.557	1.104
IRS 10Y	2.265	2.016



## Raiffeisen Bank daily rates

### FX quotations

	TDY/TDY		EXCHANGE HOUSE		TDY/TDY cross rates	
	Bid	Ask	Bid	Ask	Bid	Ask
EUR/RON	4.2925	4.3975	4.2800	4.4000	EUR/USD	1.2958 1.3774
USD/RON	3.1925	3.3125	3.1900	3.3150	EUR/GBP	0.8192 0.8623
GBP/RON	5.1000	5.2400	5.0700	5.2700	EUR/CHF	1.1719 1.2450
CHF/RON	3.5320	3.6630	3.5300	3.6650	EUR/JPY	105.73 110.77

Raiffeisen Bank's FX quotations as of 9.00 a.m. (local time); FX quotations may change during the working day due to the market movements. For foreign exchange transactions, rates for amounts greater than EUR 20,000 or equivalent are negotiable.

Treasury sales phone: +40-21-306 19 91

### Interest rates for corporations

	RON	USD	EUR	CHF	GBP
O/N	2.60	0.39	0.47	0.35	0.71
1W	3.38	0.44	0.46	0.35	0.75
2W	3.41	0.47	0.51	0.35	0.78
3W	3.44	0.47	0.58	0.35	0.84
1M	3.48	0.84	1.02	0.71	1.24
3M	3.93	1.09	1.44	0.74	1.56

Effective today

Min. amount: 5.000 units in each currency

## Local government bond market

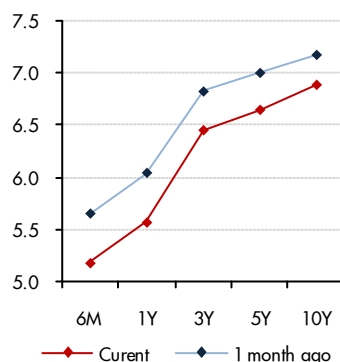
### Yields for RON gov securities

Tenor	Yield (% bid)	Yield (% ask)
6M	5.39	4.97
1Y	5.76	5.38
3Y	6.61	6.30
5Y	6.81	6.49
10Y	7.08	6.70

NBR's fixing on 29 Feb 2012  
12.00 local time

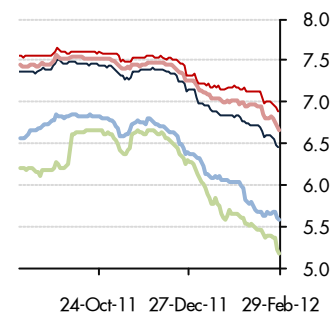
For trading RON government securities  
you can contact our sales department  
**+40-21-306 19 91**

### RON yield curve



\* yields to maturity (% mid)

### Dynamics of RON yields



\* yields to maturity (% mid)

## Auctions Calendar for RON government securities

### Discount T-Bills

Auction date	Tenor (Months)	Amount (RON mn)		Avg Yield	Max yield
		Intended	Effective		
9-Jan-12	12	1200	2380	6.23	6.25
16-Jan-12	12	1500	3455	6.21	6.25
23-Jan-12	6	300	1272	5.87	6.00
6-Feb-12	12	1500	1857	5.90	5.90
13-Feb-12	12	800	1502	5.80	5.80
27-Feb-12	6	500	500	5.22	5.35
12-Mar-12	12	1000			
19-Mar-12	12	1000			
26-Mar-12	6	300			

### Benchmark T-Bonds

Auction date	Tenor (Years)	Coupon (%)	Amount (RON mn)		Avg Yield	Max yield
			Intended	Effective		
5-Jan-12	2	6.00	700	1482	6.87	6.9
12-Jan-12	3	6.25	500	917	6.95	6.95
19-Jan-12	5	6.00	300	436	7.00	7.00
2-Feb-12	3	6.25	750	1305	6.79	6.80
16-Feb-12	4	6.00	400	500	6.75	6.75
20-Feb-12	2	6.00	750	2537	6.36	6.50
23-Feb-12	15	5.80	300	122	6.98	6.99
1-Mar-12	9	5.95	300			
5-Mar-12	2	5.95	900			
15-Mar-12	4	6.00	500			
22-Mar-12	3	6.00	1000			

## Romanian Eurobonds

Currency	Maturity	Cupon	Bid price	Ask price	Bid yield (%)	Ask yield (%)
EUR	May-2012	8.50	101.31	101.44	0.9	0.2
EUR	Mar-2015	5.00	100.75	103.53	5.0	4.4
EUR	Jun-2016	5.25	100.75	103.15	5.0	4.4
EUR	Jun-2018	6.50	102.55	102.99	6.0	5.9
USD	Feb-2022	6.75	102.78	103.53	6.4	6.3

Note: Yields and CDS quotation as of: 29 Feb 2012 (16.00 local time)  
Source: Thomson Reuters

## Romania CDS



## Romanian equity markets: daily trading summary

### Market trends

Index	Value	1D (%)
BET	5273.12	↑ 1.40
BET C	3103.44	↑ 1.33
BET FI	26011.68	↑ 2.93
ROTX	10144.27	↑ 2.45
Rasdaq-C	1612.83	↑ 0.09

### Most traded

Company	Close (RON)	1D (%)
SC FONDUL PROPRIETATEA S	0.59	↑ 5.2
OMV PETROM S.A.	0.41	↑ 1.2
SIF TRANSILVANIA S.A.	0.71	↑ 4.4
SIF OLTENIA S.A.	1.43	↑ 1.1
SIF MOLDOVA S.A.	1.43	↑ 0.9

### Close-end invest. funds

Company	Close (RON)	1D (%)
Fd. Propr.	0.59	↑ 5.2
SIF 1	1.24	↑ 2.4
SIF 2	1.43	↑ 0.9
SIF 3	0.71	↑ 4.4
SIF 4	0.79	↑ 1.4
SIF 5	1.43	↑ 1.1

<b>BSE turnover (EUR mn)</b>	11.7
<b>BSE market capitalisation (EUR mn)</b>	21.1

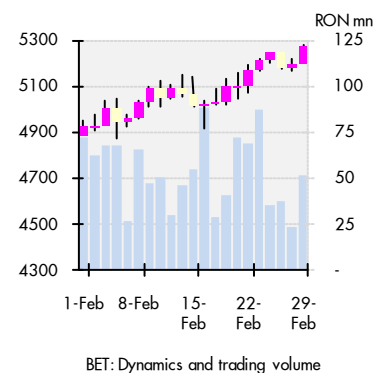
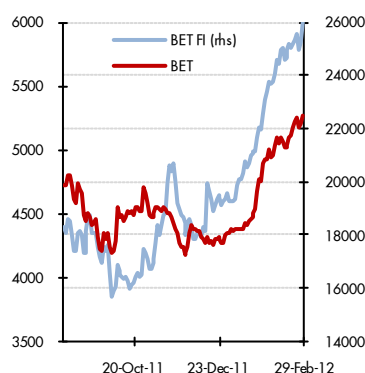
End of day values as of: 29 Feb 2012 18.00 local time.

## Historical performance

Index	Δ 1M	Δ 3M	Δ 6M	Δ 1Y	Δ YTD
BET	10.6	26.4	9.8	-7.4	21.6
BET C	8.8	21.7	6.4	-7.0	18.4
BET FI	17.8	41.3	39.8	14.1	34.5
ROTX	10.7	33.3	5.6	-13.9	26.2
Rasdaq-C	0.4	5.6	0.4	-5.7	2.1

Index	Δ 1M	Δ 3M	Δ 6M	Δ 1Y	Δ YTD
BET EUR	10.4	26.7	6.6	-10.2	20.8
BET-C EUR	8.6	22.0	3.3	-9.9	17.6
BET FI EUR	17.6	41.6	35.8	10.6	33.6



End of day values as of: 29 Feb 2012 18.00 local time.

## Daily news on capital markets (Raiffeisen Capital & Investment Research)

### Prospectiuni 4Q 2011 results: solid increase in sales, but disappointing bottom line (negative)

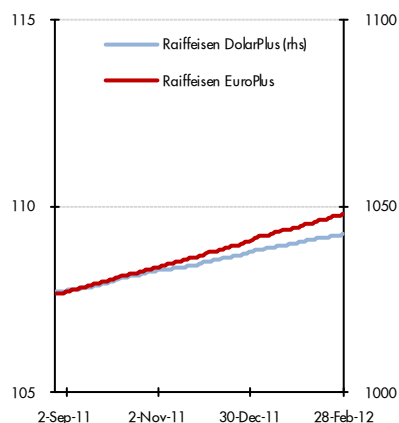
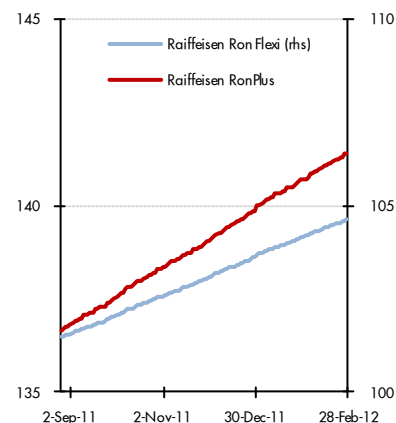
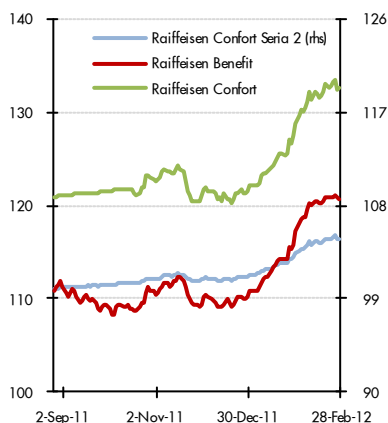
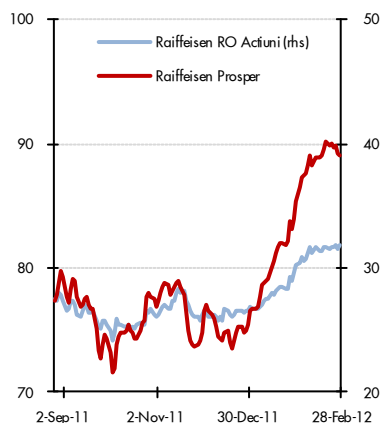
The seismic data acquisition company Prospectiuni released only some key figures for 4Q 2011 results. Turnover more than doubled yoy at RON 99.6 mn, the highest quarterly figure in the last five years and stood some 23% above our forecast, most probably on higher works performed for its traditional local partners Petrom and Romgaz, but also on increased volume of external contracts. Cost structure was not provided, but overall, EBIT stood at RON 5.6 mn, slightly better compared with the operational loss of RON 6.2 mn incurred during 4Q 2010, but still significantly lower compared to our forecast (-50%). The negative surprise may have come from inflated third parties expenses. The company reported a quarterly EBT at RON 4.7 mn vs. a gross loss of RON 6.9 mn during 4Q 2011, but lower compared to our projections. Over the entire 2011, sales almost doubled yoy to RON 315.5 mn, close to the budgeted figure of RON 323 mn, while EBT improved significantly compared to last year (RON 41.4 mn during 2011 vs. RON 16 mn during 2010), but still fell off the budgeted and our figure. Although we view the increase in sales as positive, we were negatively surprised by the weak performance of the bottom line and we thus rate the results as negative. We will review our estimates and target price, but we intend to keep our "buy" recommendation.

## Mutual Funds managed by Raiffeisen Asset Management

	Inception month	Assets under management (RON mn)*	Net Asset Value per unit (NAV)	Performance (in %)	
				Year on year (yoy)	Year to date (ytd)
Raiffeisen Prosper	Jun 2006	26.88	89.1283	-3.3	18.2
Raiffeisen Benefit	Jun 2006	20.94	120.7977	3.7	9.5
Raiffeisen Romania Actiuni	Aug 2007	15.13	31.8600	-4.2	19.7
Raiffeisen Confort	Sep 2007	19.93	132.6291	8.2	9.0
Raiffeisen RonPlus	Sep 2008	1,542.88	141.4121	7.3	1.1
Raiffeisen RonFlexi	Jun 2011	200.73	104.6232	n.a.	1.0
Raiffeisen EuroPlus (in EUR)	Oct 2009	229.19	109.7696	4.0	0.7
Raiffeisen DolarPlus (in USD)	Oct 2010	32.50	1042.5036	3.1	0.5
Raiffeisen Confort Seria 2	Apr 2010	26.88	104.8338	1.1	3.6

\* EUR mn for Raiffeisen EuroPlus and USD mn for Raiffeisen DolarPlus  
For further details please visit [www.raiffeisenfonduri.ro](http://www.raiffeisenfonduri.ro)

NAV as of: 28 Feb 2012



**Editor:** Raiffeisen RESEARCH Romania

**Research team:** Ionut Dumitru – Chief Economist, +40-21-306-1269  
Nicolae Covrig – Financial Analyst, +40-21-306-1262  
Gabriel Bobeica - Financial Analyst, +40-21-306-1369

**Released on:** 1 March 2012

## Disclaimer

This document does not constitute an offer or invitation to subscribe for or purchase any securities and neither this document nor anything contained herein shall form the basis of any contract or commitment whatsoever. This document is being furnished to you solely for your information and may not be reproduced or redistributed to any other person. Any investment decision with respect to any securities of the respective company must be made on the basis of an offering circular or prospectus approved by such company and not on the basis of this document. RBI may have effected an own account transaction in any investment mentioned herein or related investments and or may have a position or holding in such investments as a result. RBI may have been, or might be, acting as a manager or co-manager of a public offering of any securities mentioned in this report or in any related security. Information contained herein is based on sources, including annual reports and other material which might have been made available by the entity which is the subject of this document. RBI believes all the information to be reliable, but no representations are made as to their accuracy and completeness. Unless otherwise stated, all views (including statements and forecasts) are solely those of RBI and are subject to change without notice. Investors in emerging markets need to be aware that settlement and custodial risk may be higher than in markets where there is a long established infrastructure and that stock liquidity may be impacted by the numbers of market makers which may therefore impact upon the reliability of any investments made as a result of acting upon information contained in this document. Special regulations for the Republic of Austria: This document does not constitute either a public offer in the meaning of the Kapitalmarktgesetz („KMG“) nor a prospectus in the meaning of the KMG or of the Börsegesetz. Furthermore this document does not intend to recommend the purchase or the sale of securities or investments in the meaning of the Wertpapieraufsichtsgesetz. This document shall not replace the necessary advice concerning the purchase or the sale of securities or investments. For any advice concerning the purchase or the sale of securities or investments kindly contact your RAIFFEISENBANK. Special regulations for the United Kingdom of Great Britain, Northern Ireland (UK) and Jersey (Channel Islands): Raiffeisen Bank International AG (RBI). This publication has been either approved or issued by Raiffeisen Bank International AG in order to promote its investment business. RBI London Branch is authorised by the Austrian Financial Market Authority (FMA) and subject to limited regulation by the Financial Services Authority (FSA). Details on the extent of the London branch's regulation by the Financial Services Authority are available on request. This publication is not intended for investors who are Retail Customers within the meaning of the FSA rules and should therefore not be distributed to them. Neither the information nor the opinions expressed herein constitute or are to be construed as an offer or solicitation of an offer to buy (or sell) investments. RBI may have effected an Own Account Transaction within the meaning of FSA rules in any investment mentioned herein or related investments and or may have a position or holding in such investments as a result. RBI may have been, or might be, acting as a manager or co-manager of a public offering of any securities mentioned in this report or in any related security. The RBI Jersey marketing representative office is not regulated by the Jersey Financial Services Commission as it does not perform any financial services activity in Jersey as defined by the Financial Services (Jersey) Law 1998 (FSJL). Special regulations for the United States of America (USA) and Canada: This document or any copy hereof may not be taken or transmitted or distributed, in the USA or Canada or their respective territories or possessions nor may it be distributed to any USA-person or person resident in Canada by any means other than via a US Broker Dealer. Any failure to comply with these restrictions may constitute a violation of USA or Canadian securities laws. Detailed disclaimer and disclosure as per Sect. 48f of the Stock Exchange Act: <http://www.raiffeisenresearch.at> -> "Disclaimer"